

Society of St. Andrew  
GLEANING AMERICA'S FIELDS  
FEEDING AMERICA'S HUNGRY

# 2016 Impact Report



# About

## A Concept That Makes It All Possible

**Envisioning a world in which physical and spiritual hungers are met through God's grace and abundance.**

### Mission

The Society of St. Andrew introduces people to God's grace in Jesus Christ through meeting their hungers, offering:

- » Food for the body
- » God's word for the spirit
- » Community of love for the heart
- » Opportunity for those who desire action

### Core Values

- » **Faith** We are called to love God and love our neighbors as ourselves. This is reflected in all that we do. We demonstrate the power and effectiveness of a true Christian community in addressing critical problems, particularly hunger.
- » **Compassion** We believe in living a just lifestyle and in sharing our resources and the world's with those whose basic needs are not being met.
- » **Stewardship** We seek to make the most and best use of all resources, in a way that demonstrates competence, justice, and sharing.
- » **Service** We are called to love, not just in words, but in deed and in truth. This serves as the foundation for all that we do. We provide opportunities for others to serve, fostering renewal in people's lives, in congregations, and in the communities in which we serve.

***Let us love not only in words,  
but in deed and in truth.***

1 John 3:18

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(\*): BOARD MEMBER TERM ENDED AT THE END OF 2016

# About

## A Concept That Makes It All Possible

### Executive Director Message

**W**ith your help, the Society of St. Andrew reduces food waste and works to end hunger, by keeping nourishing, but surplus food out of landfills—instead sharing it with hungry people, right here in the United States.

The mission is commonsense, and the work is simply connecting the dots, in both broad, national and intense, hyper-local networks, linking generous food providers, willing volunteers, and social service agencies.

Farmers with excess or unmarketable food open their fields, orchards, or packing sheds for Society of St. Andrew volunteers to glean (pick, dig, or gather) that good food. Soup kitchens, shelters, big food banks and small local food pantries, senior or child nutrition programs, and emergency or disaster relief programs get the food to the tables of people who need it most.

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### Board Chair Message

**G**reetings from the board of SoSA to you who are the heart of SoSA. Change is always both difficult and exciting. We hate to say goodbye, but are eager to welcome new faces and new roles. SoSA is no exception. We said goodbye to our beloved Executive Director, Mike Waldmann, in a glorious meeting attended by all the board and staff from far and wide. While

he enjoys his retirement, we know he is still with us in heart and mind. Then in January, we welcomed Lynette Johnson as our new Executive Director. Lynette has been with us in other capacities and has taken this new role in her stride. She has been extremely busy and has many exciting plans that the board will consider in June. All of us are aimed at one mission: to provide fresh food for hungry people and to protect our planet. We do that every day all over this country, and we can do it only with your hands: hands that glean, hands that distribute, hands that write checks and type on keyboards. And with your prayers: prayers for the staff, prayers for our hungry neighbors, prayers for the farmers and distributors. May God bless you as you all partner with us in this very important ministry.

## Potato & Produce Project

**Broadly-focused and national in scope, the *Potato & Produce Project*** transports large loads (10,000 pounds or more) of fresh fruits and vegetables from farms and packing houses to food banks around the country, often working with congregations and civic organizations through “produce drops” to bag and distribute this good food.

## Seed Potato Project

**Regionally-focused, the *Seed Potato Project*** works throughout the Appalachian states (from Ohio to Tennessee) to share seed potatoes each spring with low-income families who own their own land, but cannot afford to grow their own food. These seed potatoes provide an 8-fold yield at harvest, nourishing the family that planted them and their community.

## Gleaning Network

**Intensely-focused and hyper-local in operation, the *Gleaning Network*** mobilizes tens of thousands of volunteers each year to glean food that remains after commercial harvest from fields or orchards within a few miles of their home. Most of this food (16+ million pounds a year) rides in volunteers' trunks, backseats, and pickup beds to nearby feeding agencies, where it is often served or shared with people in need the same day it was harvested!

## Harvest of Hope

**Promoting all of the Society of St. Andrew's core values, *Harvest of Hope*** — a mission work camp program with emphasis on gleaning, hunger education, and advocacy—calls volunteers to deeper faith, greater stewardship, and a broader commitment to take action against hunger in their own communities.

In this year's Annual Report, you will see the impact your giving has made in the last year, through big numbers and bright pictures, through stories and through the words of people involved in the ministry: donors, volunteers, produce providers, feeding agency staffers, and food recipients.

Thank you for caring about our hungry neighbors and for caring about the environment. Because of you, health and hope are on the table!

# Stewardship

## Your Donations Make It All Possible

### 2016 Financial Support by Source



### A SUSTAINABLE FUNDING MIX

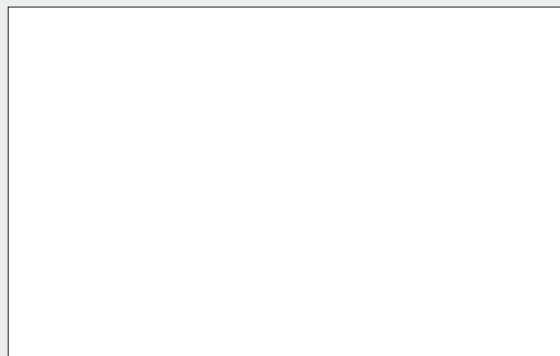
#### FUNDING COMES FROM THREE PRIMARY SOURCES

- » **Faith Community income:** representing many denominations and faith traditions from all 50 states. (28.8% of cash income in 2016)
- » **Individual income:** from faithful donors in all 50 states (32.3% in 2016)
- » **Foundation and Corporate income:** both secular and faith-based, covering most of the U.S. (38.9% in 2016)

This diverse and strong funding mix is just part of the reason the Society of St. Andrew has been successful for 37 years, regardless of the general economic environment.

#### PROMOTING GOOD STEWARDSHIP

Our overarching operating principle is one of good stewardship. Just as we believe in good stewardship of our nation's food resources, so also we believe in good stewardship of the financial resources that make this ministry possible. When you share over 82 million servings of highly nutritious food with people in need at a cost of just 3.1¢ per serving, every penny counts. That is why SoSA stays focused on essential program activity and does not get side-tracked in unrelated programs and initiatives. Good stewardship also keeps SoSA's overhead costs low.



# 2016 FINANCIAL STATEMENT

## STATEMENT OF SUPPORT AND EXPENSES | YEAR ENDING DECEMBER 31, 2016

### Support

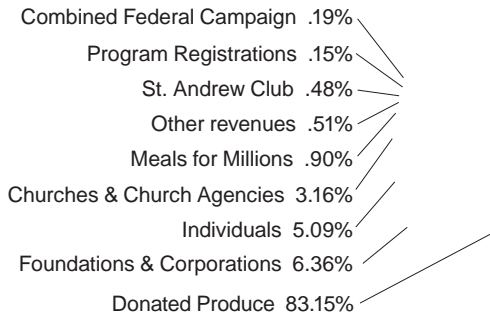
#### Public Support

Donated Produce (In kind)	\$12,978,966
Faith Communities	493,412
Meals for Millions	140,577
Saint Andrew Club	75,601
Foundations and Corporations	992,615
Individuals	794,572
Combined Federal Campaign	29,818
<b>Subtotal</b>	<b>15,505,561</b>

#### Other Related Revenue

Program Registrations	\$23,860
Other Revenues	79,650
<b>Subtotal</b>	<b>103,510</b>

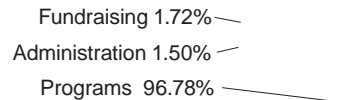
**Total Support & Revenue** **\$15,609,071**



### Expenses

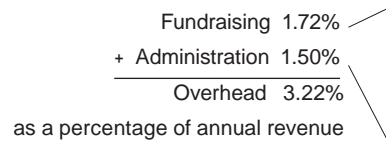
<b>Administration</b>	<b>\$233,738</b>
<b>Fundraising</b>	<b>268,922</b>
<b>Programs</b>	<b>15,056,674</b>
Potato & Produce Project	4,728,980
Harvest of Hope	228,669
Gleaning Network	9,958,954
Strategic Programs	140,071

**Total Expenses** **\$15,559,334**



### Net Assets

Net assets at beginning of 2016	\$1,936,955
Change in net assets	49,737
<b>Net assets at end of 2016</b>	<b>\$1,986,692*</b>



**More than 96¢ of every dollar provides food for hungry people**

\*The Society of St. Andrew strives to maintain a reserve of five to six months' operating expenses to allow flexibility in responding to changing circumstances.

The Society of St. Andrew is incorporated as "The Society of Saint Andrew, Inc." and is a 501(c)(3) tax exempt, nonprofit corporation. We are recognized as a ministry project of The Advance of the United Methodist Church (#801600) and as a Combined Federal Campaign agency (#12046). We are independently audited annually and the audited financial statements are available on our website or upon request.

# Impact

People Make It All Possible

13,660

Kept this many tons of nourishing food out of landfills

Environment

89,440

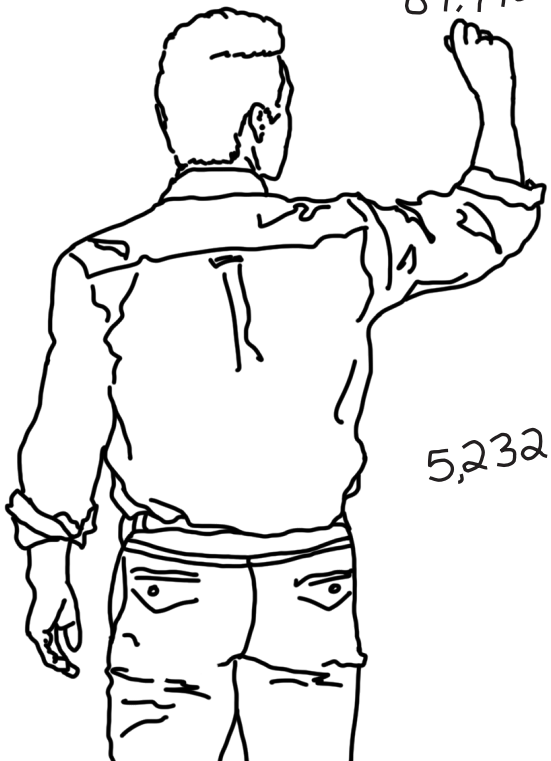
Leveraged this many hours of volunteer service

Volunteers

5,232

Engaged this many individuals in supporting SoSA's mission financially

Donors





# Sharing Food with Hungry Neighbors Across the U.S.

## Historical Distribution Totals by State (1983- 2016)

Alabama	18,551,468	Nevada	335,601
Arizona	804,029	New Hampshire	3,066,682
Arkansas	9,328,196	New Jersey	11,054,306
California	13,613,879	New Mexico	1,084,102
Colorado	3,005,096	New York	39,823,021
Connecticut	1,732,765	North Carolina	169,030,557
Delaware	319,321	North Dakota	9,689,907
Florida	53,055,753	Ohio	23,456,034
Georgia	18,084,120	Oklahoma	4,221,134
Idaho	190,545	Oregon	91,700
Illinois	18,089,681	Pennsylvania	18,629,037
Indiana	7,285,930	Rhode Island	736,505
Iowa	10,340,343	South Carolina	9,164,508
Kansas	5,754,859	South Dakota	8,395,396
Kentucky	38,104,898	Tennessee	16,278,582
Louisiana	2,023,450	Texas	49,754,785
Maine	4,069,586	Utah	56,931
Maryland	10,472,181	Vermont	700,755
Massachusetts	2,030,729	Virginia	111,942,892
Michigan	9,949,160	Washington	800,078
Minnesota	16,082,157	Washington D.C.	18,042,954
Mississippi	16,187,360	West Virginia	18,535,449
Missouri	23,409,004	Wisconsin	647,977
Montana	610,983	Wyoming	6,476
Nebraska	1,017,963	<b>Total Pounds</b>	<b>799,658,825</b>

## 2016 Food Recovery and Distribution

Pounds of Food Recovered	27,320,172
61% <i>Gleaning Network</i>	
39% <i>Potato &amp; Produce Project</i>	
Volunteers Engaged	32,789
Events Held	5,624
Produce Providers	1,065
Partner Agencies Served	2,277
Servings of Food Shared	81,958,719

# Impact

## People Make It All Possible

1,490

Engaged this many congregations in supporting SoSA's mission financially

Faith Partners

2,277

Enabled SoSA to work with this many feeding agencies

Feeding Agencies

11,708,645

Touched this many hungry children, women and mens lives.

Recipients

**32,789** volunteers in 2016 came from all walks of life, spanning a broad age, ethnic, and socioeconomic cross-section of our nation.

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Volunteers

**V**olunteers - like these young students at Louisiana State University - are the hands of the Society of St. Andrew. Here, they and other students bag up an entire truckload of sweet potatoes in one morning. They load about 40,000 pounds of potatoes into 5-10 pound mesh bags. The food bank trucks arrive at the parking lot and load up hundreds of bags for direct delivery to the food banks. Our feeding agency partners distribute the food to the needy. Some of the potatoes will be served at dinner that night.

---

Hunger Relief Advocates

**G**eorge Jensen began gleaning with SoSA seventeen years ago. Every year, he coordinates a network of volunteers in Wood County, Ohio. Over the years, he and his volunteers have collected and distributed more than five million pounds of fresh produce to his and surrounding counties. George Jensen is part of SoSA's Hunger Relief Advocate program. Representing SoSA for the United Methodist Men of the Maumee Watershed District of the church, and he works with farmers, volunteers, and agencies in Western Ohio. He is a tireless worker and leader and wonderful example of service to those in need.

# Impact

## People Make It All Possible

Receiving Agencies

Farmer Partners

**A**t SoSA's *Harvest of Hope* mission retreats, participants are encouraged to take their experience back home with them - to do something that helps those in need in their own community. Mackenzie Hinson (right) provides a magnificent example of what a young person can do. At the age of 13, she opened a food pantry in a church basement in Wayne County, North Carolina. The pantry is now in a building close-by, and it serves 1,200 clients a month. It also supplies food to a Backpack Buddies program in the local schools.

**B**ill Cline has spent a lifetime in the fields and orchards of his family farm in Clearbrook, Virginia. For the past 15 years, Bill has worked closely with Society of St. Andrew volunteer gleaners, providing corn, peaches, apples, cucumbers, and even a goat! Bill says he works hard to grow his food, and he hates to see any of it go to waste - and that's why Bill says he loves SoSA. Every growing season, Bill can be seen out in the fields with the SoSA volunteers, offering advice, support, and encouragement.

Bill C

15 years



# Partners

## You Make It All Possible

The hunger-relief work of the Society of St. Andrew is made possible by the generous support of these contributors and countless others not listed.

### Foundations, Corporations, and Organizations (\$10,000+)

Altria Companies Employee Community Fund | \$15,000  
RICHMOND, VA

Anonymous | \$56,900  
FAYETTEVILLE, AR

Charles A. Frueauff Foundation | \$77,000  
LITTLE ROCK, AR

Dugas Family Foundation II Inc | \$17,500  
NASHVILLE, TN

Finn Family Foundation | \$15,000  
FULSHEAR, TX

Kohl Foundation | \$15,000  
GRAPEVINE, TX

Orlando Sentinel Family Fund | \$15,000  
ORLANDO, FL

Publix Super Market Charities | \$15,000  
LAKE LAND, FL

Selby & Richard McRae Foundation | \$10,000  
JACKSON, MS

Stewardship Foundation | \$185,000  
TACOMA, WA

The Cal Turner Family Foundation, Inc | \$10,000  
NASHVILLE, TN

The Duke Endowment | \$50,000  
CHARLOTTE, NC

The J. Willard and Alice S. Marriott Foundation | \$25,000  
BETHESDA, MD

Walmart Foundation | \$300,500  
BENTONVILLE, AR

Williams Family Foundation | \$10,000  
THOMASVILLE, GA

### Foundations, Corporations, and Organizations (\$500 - \$9,999)

Agee Fund  
BIRMINGHAM, AL

Asbury Community Thrift Store  
MADISON, AL

Beazley Foundation, Inc  
PORTSMOUTH, VA

Bedford Ruritan Club  
BEDFORD, VA

Carlson Family Foundation  
CHAPEL HILL, NC

Central Alabama Community Foundation  
MONTGOMERY, AL

Christ Episcopal Church Foundation  
CHARLOTTE, NC

Christopher Newport University  
NEWPORT NEWS, VA

CP and MG Lunsford Charitable Trust  
WINSTON SALEM, NC

Crosdaile Village Residents Association  
DURHAM, NC

Dandridge Trust  
NASHVILLE, TN

Dell Employee Engagement Fund  
MOUNTAIN VIEW, CA

Duke Corporate Accounts  
DURHAM, NC

Enterprise Holdings Foundation  
ST. LOUIS, MO

Frank E. Duckwall Foundation  
TAMPA, FL

Georgia College  
MILLEDGEVILLE, GA

Gold Canyon International, LLC  
CHANDLER, AZ

Greater Lynchburg Community Trust  
LYNCHBURG, VA

Griffin Endowment  
CHARLOTTE, NC

Haywood County Master Gardener's Association  
WAYNESVILLE, NC

Hill Crest Foundation Inc  
MOUNTAIN BROOK, AL

Honda Manufacturing of Alabama  
LINCOLN, AL

Independent Presbyterian Church Foundation  
BIRMINGHAM, AL

Jacobsen Foundation  
CINCINNATI, OH

John & Mary Franklin Foundation  
ATLANTA, GA

John K. Bastein Foundation  
BOCA RATON, FL

Joseph S. Bruno Foundation  
BIRMINGHAM, AL

Kosciusko Community Foundation  
WARSAW, IN

L.B. Lane Family Foundation  
RAPID CITY, SD

Lattner Family Foundation  
DELRAY BEACH, FL

Lawrence Livermore Labs  
PRINCETON, NJ

M.F. Moorman Family Foundation  
THAXTON, VA

Nacarato Family Fund of the Community Foundation of Middle Tennessee  
NASHVILLE, TN

Network for Good  
BETHESDA, MD

North Carolina Community Foundation  
RALEIGH, NC

United Methodist Foundation  
GARNER, NC

Perry Farms Inc  
DAPHNE, AL

Piedmont Club Foundation  
CHARLOTTE, NC

Plymale Foundation  
LYNCHBURG, VA

Robert Lee Weiss Foundation  
KNOXVILLE, TN

Singers of Renaissance Inc  
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Southeast Produce Council  
MILLEN, GA

Speer Financial, Inc  
CHICAGO, IL

T&T Family Foundation  
NASHVILLE, TN

Tennessee Foundation for Agriculture  
COLUMBIA, TN

The Byrd Charitable Fund  
INDIANAPOLIS, IN

The Chatlos Foundation  
ORLANDO, FL

The Henderson Group  
STAUNTON, VA

The Memorial Foundation  
HENDERSONVILLE, TN

The Merck Foundation  
ANDOVER, MA

Genworth Foundation  
LYNCHBURG, VA

The Minnie and Bernard Lane Foundation  
ALTA VISTA, VA

The Rugaber Family Fund  
MEADOWS OF DAN, VA

Thrivent Financial  
DESTIN, FL

Titmus Foundation  
SUTHERLAND, VA

Virginia Episcopal School  
LYNCHBURG, VA

Virginia UM Foundation  
GLEN ALLEN, VA

VSHS Young Growers Alliance  
WINCHESTER, VA

William J. and Isobel G. Clarke Foundation  
CORAL GABLES, FL

Your Cause, Dell Giving  
DALLAS, TX

### Faith Partners

1,490 congregations and the following agencies:

Abingdon Presbytery  
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Baltimore North Cluster (UMM)  
STEWARTSTOWN, PA

Baltimore Washington Conference UMC  
CHEVY CHASE, MD

Binghamton District UMM  
ENDICOTT, NY

Blue Water District UMM  
BROWN CITY, MI

Canton-Massillon Conference ELCA  
LOUISVILLE, OH

Central Florida Presbytery  
ORLANDO, FL

Central Maryland District UMM  
SILVER SPRING, MD

Cooperative Baptist Fellowship  
COLUMBIA, SC

Detroit Renaissance District UMM  
REDFORD, MI

Durham Congregations in Action  
DURHAM, NC

East Ohio Conference UMC  
NORTH CANTON, OH

Florida Conference UMC  
LAKE LAND, FL

Great Plains Conference UMM  
SHAWNEE MISSION, KS

Illinois-Great Rivers Conference UMC  
SPRINGFIELD, IL

Iowa Conference UMC  
DES MOINES, IA

Kansas City District UMM  
LENEXA, KS

Little Kanawha District UMM  
PARKERSBURG, WV

Lower Tuscarora Presbytery  
MIFFLIN, PA

Lynchburg District UMM  
LYNCHBURG, VA

Metropolitan District UMM  
AURORA, CO

North Carolina Conference UMC  
GARNER, NC

Northern Illinois Conference  
OSWEGO, IL

Shenandoah Presbytery  
HARRISONBURG, VA

Providence Presbytery  
ROCK HILL, SC

Rockford District UMM  
ROCKTON, IL

Salem Presbytery  
CLEMMONS, NC

South Georgia Conference UMM  
ALBANY, GA

United Methodist Women  
NEW YORK CITY, NY

Virginia Conference UMC  
GLEN ALLEN, VA

Virginia Conference UMM  
ROANOKE, VA

Virginia Conference UMW  
FARMVILLE, VA

West Ohio Conference UMC  
WORTHINGTON, OH

West Virginia Conference UMC  
CHARLESTON, WV

Western North Carolina Conference UMM  
GREENSBORO, NC



## Food Donors in 2016

Farmers, Packing Houses, and  
other food providers in the following states:

State	Missouri
Alabama	Nebraska
Arizona	New Hampshire
Arkansas	New York
California	North Carolina
Florida	North Dakota
Georgia	Oklahoma
Illinois	Ohio
Indiana	Pennsylvania
Kansas	South Carolina
Kentucky	Tennessee
Louisiana	Texas
Maine	Utah
Michigan	Virginia
Minnesota	Washington, DC
Mississippi	Wisconsin

# Partners

## You Make It All Possible

### Major Contributors

#### Executive Director's Circle (\$5,000+)

Randy & Betty Ann Beardsworth\*  
WILMINGTON, NC

David L. & Carole H. Bowen\*  
GOODE, VA

The Dannemiller Family\*  
FRANKLIN, TN

Robert & Catherine Gibson\*  
OAKLAND, FL

Kevin & Paula Haga\*  
VALRICO, FL

Richard & Patricia Kropac\*  
POWHATAN, VA

Paul & Barbara Perrone\*  
MONETA, VA

Fred & Alice Stanback\*  
SALISBURY, NC

2 Anonymous

#### Potato & Produce Project Partners (\$1,000 to \$4,999)

Matt, Vanessa & Addie Anderson  
FREDERICK, MD

Rev. Audrey & Andrew Benjamin\*  
SAINT PAUL, MN

Pat & Jenny Blandford\*  
MAUMEE, OH

Chris & Shairna Bluesteen  
BURKE, VA

Wallace & Olivia Bruce\*  
MEMPHIS, TN

Brenda Buchanan\*  
HOFFMAN ESTATES, IL

Fannie M. Clark\*  
NORTH GARDEN, VA

Joyce Clegg\*  
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Sean Cornett  
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- » The United Methodist Church
- » United Church of Christ

## Spiritual Life and Faith Development Resources

For many years, the Society of St. Andrew has published spiritual life and faith development resources as part of its commitment to feed spiritual hungers. In 2016, SoSA's Advent devotions, Lenten devotions, Good Friday Fast booklets, and Vacation Bible School materials were utilized in their print forms by more than 81,900 individuals and congregations in 44 states and several countries. Thousands more utilized these resources through free downloads from the Society of St. Andrew website, EndHunger.org.

## Legacy Partners

Deep gratitude goes to the following people who've become SoSA Legacy Partners. By including a gift to Society of St. Andrew in their estate plans, they're ensuring this important work will continue until hunger in America is simply a page in our history books.

Peggy Ashton  
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## Thank You, Mike Waldmann

Mike Waldmann retired at the end of 2016 after 22 years with the Society of St. Andrew. He first joined as director of the North Carolina office following a career in the Coast Guard. He then became operations manager in the Virginia office, and for the past 8 years, he served as Executive Director of the entire organization. SoSA celebrated his time with us in a most appropriate way – gathering the board, the staff, his church, and the community – and bagging 40,000 pounds of potatoes in the parking lot of his home church in Forest, Virginia, in October of 2016, sharing that good food with hungry families in surrounding counties.

Society of St. Andrew  
GLEANING AMERICA'S FIELDS  
FEEDING AMERICA'S HUNGRY